

dental innovations

Filled with cutting edge products and promotions for dentists

● IN THIS ISSUE:

- How we can help you create your dream surgery
- Brighten up your surgery with surface lighting
- Dental chair packages

- Benefits of equipment rental
- Digital Imaging
- Achieve compliance and lower maintenance costs with our Service Plans

● CASE STUDY

Dental Surgery installed in a London bus for the homeless



Dental surgery on top floor of London Bus



Bus transformed into a mobile dental clinic

The project was put together by charity Change Please, a coffee shop and social enterprise – with help from their sponsors HSBC, Colgate and their customers. They have now refurbished three London Buses with facilities to help the homeless including dental, haircuts, showers, banking and doctors.

We were approached by the charity and asked if we could install a dental surgery in a front upstairs room of one of their buses. We had to advise them that the space was too small and they decided to do a new dedicated dental bus with the whole top floor available for Dental. We were able to design a layout to accommodate a surgery and decontamination room with modern equipment including digital imaging.

We had only six weeks to the launch date for World Homeless Day. It initially seemed impossible but with the help of our suppliers and the willingness of everyone involved to help the charity, the deadline was achieved.

It was quite a challenge to figure out how to do the dental surgery, what equipment to include and also how to run the services needed. We had to keep size, weight and power requirements to an absolute minimum. This has never been done before so we are pleased to have achieved a successful outcome that will help the homeless in London.



Decontamination Room at the rear of the top floor

Site Assessment

To arrange your site assessment, please feel free to call us on: **01322 292222** or email: info@eclipse-dental.com



Treatments will be provided by Community Dental Services

“ We really enjoyed working with Eclipse Dental. They were key in helping us find and develop the best solution for Driving for Change.”

They really embraced all of the challenges that come with setting up a full dental practice on a bus. Their technical advice, efficiency and experience were key to make the project a success. We will definitely work together again.”

Emmanuelle Davidson-Merritt
Global Head of Brand
Change Please

Guaranteed solutions...

Tel: **01322 292222** email: info@eclipse-dental.com

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Fit-out
Equipment
Service



How we can help you create your dream surgery.

We can create your dream surgery in a short timescale with a minimum of disruption and downtime. The financial cost of a new surgery may not be as high as you expect and the benefits are endless. You can treat yourself to a more enjoyable environment to work in, and make a professional impression with your patients and staff. You can be assured of compliance and profit from lower maintenance costs.

Contact us now for a turnkey Surgery Fit-Out Solution.

8 SERVICE CONTRACTS

- Choice of service contracts, which can include all equipment in the practice.

1 DESIGN

- Site survey
- Spatial Planning
- Building works considerations

2 PROJECT SCHEDULE

- Agreed timescales
- Managed trades
- Single point of contact
- Fixed costs

3 BUILD WORKS

- Strip out
- Plastering
- Electrics
- Plumbing
- Flooring
- Decorating
- Feature walls
- Radiation Protection

4 ENVIRONMENT

- Air Con
- Radiators
- Lighting

5 PLANT

- Suction Pumps
- Air Compressors
- Rental Options

6 CABINERY

- Bespoke design and manufacture
- Wide choice of materials and colours
- 5 year guarantee on cabinets
- 10 year guarantee on solid worktops

7 EQUIPMENT

- X-Ray
- Digital Imaging
- Dental Chairs
- Delivery Units
- Stools



All prices exclude VAT

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Brighten up your surgery

Yale Surface LED Light Fitting

Surface mounted light fittings which will transform the look of your dental surgeries and decontamination room. Gives a bright clinical light that is close to daylight and minimises shadows.

Featuring:

- 3 sizes available - 4', 5' and 6'
- 54W, 4,665 lm, 85 l.lm/c.W
- CRI >80
- CCT 5000k
- 12% uplight, 88% downlight
- ENEC approved flicker free LED driver



Prices – excluding installation:

4' Light

£164.00

5' Light

£183.00

6' Light

£243.00

Polaris Ceiling Mounted LED Operating Light

LED Dental operating light with with post or wall mount options.

Features:

- LED bulbs giving low power consumption, cool & silent operation and 50,000 hours life expectancy
- Variable intensity 8,000 to 35,000 lux
- Variable colour temperature 4200 to 6000 Kelvin



Price: **£1,490.00** + Installation

HTM Handwash Basin Kit

Ceramic wall-mounted basin for surgeries and decontamination rooms.

Featuring:

- Ceramic wall mounted basin without overflow
- Long lever tap
- Off-set waste kit
- PVC splashback



Price: **£463.00** + installation

All prices exclude VAT and installation

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Heka Patient Chair

Heka Patient Knee-Break Chair with high patient weight capacity up to 37 stone

Heka Dental have supplied units to dentists, the world over, since 1965 and are a leading supplier of units in Scandinavia.

Features:

- Folding Leg
- Aluminium Construction
- Joystick Chair Movement Controls
- Standard Upholstery
- Elevation height 460 - 870mm
- Net weight 98kg
- 37 Stone Patient Weight Capacity

Price: **£6,369.00** + Installation



Ancar S7 Folding Leg Dental Chair – Series 7

Easy access for elderly or disabled patients and facilitates treatments where the frontal view of the face is required.

Features:

- Vertical lift chair with folding leg rest to 90 degrees.
- Automatic and synchronized movement in back rest, leg rest and foot rest.
- Minimum seat height 480mm.
- Maximum seat height 780mm.
- Two speed motor for fast or slow chair movements.
- Suitable for tall patients: maximum distance between headrest and footrest 1980mm.
- Large capacity patient load: Max 165Kg.

Price: **£6,979.00** + Installation

Ancar S1 H (Sd-175)

Over Patient Hanging Hose Treatment Centre. Includes Fibre optic outlet, Spittoon Valves, LED Operating Light

Features:

- Electro-Pneumatic Treatment Centre
- 'Easy Touch' Control Panel on delivery unit and nurse's console
- 3:1 syringe and 4 hand piece outlets
- Fibre Optic Outlet
- Durr Spittoon and Isolation valves
- Polaris LED operating light model
- Left and Right armrests
- 2 Year Warranty
- 160 Kg/25 stone weight capacity (tested to 345 Kg/54 stone)

Price: **£11,195.00** + Installation



Belmont Voyager III

Belmont ambidextrous treatment centre

Features:

- Twin-articulating headrest
- 2 preset positions, Last Position Memory (LP) & Auto-Return
- Swing-out armrests (left & right)
- Includes 320LR LED operating light, NSK Varios 170 non-optic scaler and spittoon valves

Price: **£10,314.00** + Installation



All prices exclude VAT

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Dental Air Compressor Rental

Our Air Compressor rental packages as an alternative to purchase, giving you peace of mind knowing that all servicing and maintenance costs are covered.

The Dental Air Compressor is distinct to dental surgeries as they lower the dew point of the compressed air, removing impurities via an inline filtration system and removing moisture from the air through a compressed air dryer to protect your handpiece, ensure dry air from the 3:1 and eliminate bacteria.

Your practice is dependent on a steady, reliable supply of high-quality compressed air.



So, as well as supplying and installing Air Compressors in many dental practices we also provide a Rental service.

Why Rent?

- Monthly payment – no unexpected bills
- Less admin processing invoices for engineer visits or parts
- Rapid emergency response in case of break down (normally within 1-4 hours)
- Peace of mind for compliance
- Less downtime
- We will simply swap machine if it can't be fixed quickly
- Minimum contract length 1 year – after this the contract can be terminated at any time
- Priority service desk support
- Simple pricing structure with no hidden extras
- No installation or removal fee (subject to confirmation)

What is included?

- Dental air quality compliant air compressor
- Annual service and certificate
- Pressure vessel inspections
- Breakdown call outs
- All parts and filters
- Simple Pricing Structure

No of Surgeries & sound level	Monthly cost excluding VAT	Monthly cost including VAT
1 - 2 Surgery	£94.17	£113.00
3 - 4 Surgery	£113.33	£136.00
1 - 2 Surgery sound reduced	£125.83	£151.00
3 - 4 Surgery sound reduced	£145.00	£174.00

For more information call us on **01322 292222**, email enquiries@eclipse-dental.com.

Dental Suction Pump Rental

As an alternative to owning a Suction pump we offer Rental packages to give you peace of mind for compliance; receiving a high quality piece of equipment (Dry, Semi-dry or Wet) matched to your requirements, and less downtime due to our priority response for maintenance and repairs.

Why Rent?

- Monthly payment – no unexpected bills
- Priority emergency response in case of break down
- Peace of mind for compliance
- Less downtime
- We can swap the machine if it can't be fixed quickly
- Minimum contract length 1 year – after this the contract can be terminated at any time
- Simple pricing structure with no hidden extra

What is included?

- A quality & compliant suction pump matched to suit your requirements
- Annual service kit
- Annual service and certificate
- Travel for call-outs related to suction issues half price
- 10% off time on site and parts for repairs



No of Surgeries	Monthly cost excluding VAT	Monthly cost including VAT	Installation cost excluding VAT	Removal cost excluding VAT
1 Surgery Suction Pump with amalgam separation	£68.33	£82.00	£230.00	£230.00
1 - 2 Surgery Suction Pump with amalgam separation	£102.50	£123.00	£295.00	£295.00
3 - 4 Surgery Suction Pump with amalgam separation	£130.83	£157.00	£295.00	£295.00

Rental packages are for London and home counties and subject to our terms and conditions.

For more information call us on **01322 292222** email enquiries@eclipse-dental.com.

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Digital Imaging

Special prices on a selected range of quality digital imaging products:

Acteon X-Mind Prime 3D

A lightweight and compact system, with its intelligent, wall-mounted design, the unit takes up zero floor space.

Features:

- Compact unit saves space and can be installed in almost any dental clinic
- Several FOV's including full dentition, single jaw, maxillary and mandibular teeth
- Easily and efficiently position patients using the simple control panel and positioning lights

Price: **£28,712.00**

includes PC, Design Licence Software and Phantom



Vatech PaX-i3D Smart CBCT Scanner



One scan with a PaX-i3D Smart gives you not just a CT image but also an Auto Pano image.

Features:

- 1 Scan, 2 Images
- Anatomical FOV 12 x 9
- High Image quality

Price: **£34,321.00**

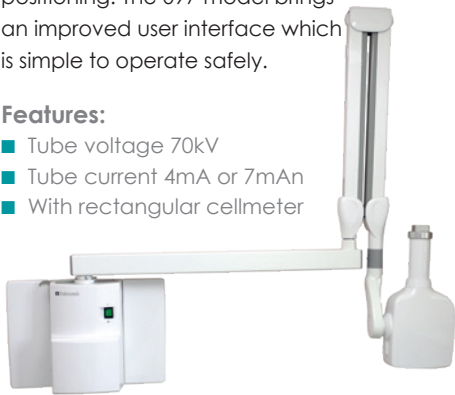
includes PC and base for added stability.

Belmont 097 Belray II Intra-Oral X-Ray

Wall mounted with scissor arm for accurate positioning. The 097 model brings an improved user interface which is simple to operate safely.

Features:

- Tube voltage 70kV
- Tube current 4mA or 7mA
- With rectangular cellmeter



Price: **£2,157.00**

Vatech EzRay Premium

Provides diagnostic values with advanced technology.

Features:

- Streamline design for easy one-hand grip
- 4.7kg head for stable positioning
- Only 2 clicks needed for capturing
- Detachable control panel
- 2 Year Warranty



Price: **£2,286.00**

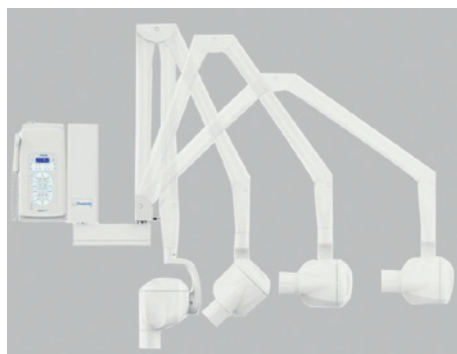
Vatech EzRay Air Hand Held Intraoral X-ray system

The world's lightest intraoral portable X-ray.

Features:

- Lightweight - only 1.4kg
- Superior Image Quality
- Focal spot of 0.4mm
- 65kVp for sharper images

Price: **£3,170.00**



Owandy RX DC X-Ray

The Owandy-RX intraoral radiology system is known for its accuracy and reliability.

Features:

- Category - Class II, Type B
- Supply Voltage - 115/230V - single phase 50/60 Hz
- Power Input - 1,4 kVA

Price: **£1,880.00**

All prices exclude VAT, installation and critical examination.

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CrossTex DentaPure® DPI365B

Independent water bottle cartridge



- Installs in minutes
- Cost-effective
- No other additives required to be mixed with the water
- Works for 365 days

Special offer
Limited stock only

Price:
£157.00

One bur does it all

TriHawk Talon metal cutting bur

- Remove 6 crowns in less than 1 minute
- Always cuts regardless of angle
- High cutting speed
- Suitable for removing old crowns, bridges and amalgam
- Cuts through porcelain, metal, zirconium, amalgam and enamel

Pack 25
£99.75

Buy 3 Packs. Get 1 pack FREE



Kinetico Reverse Osmosis Unit

Provide Clean Water for Dental Unit Bottles, Autoclaves and Washer Disinfectors

FEATURES

- 11.3 Litre air charge tank
- 8.5 litres per hour output capacity
- Clean water tap mounted by sink
- Drinking quality water
- Quality meter
- HTM 01-05 Compliant
- Option for Additional Mixed-Bed Filter
- Spare Filter Cartridges In Stock

Special offer
Limited stock only

Price:
£782.00

+ plumbing & Installation



MK-Dent handpieces

Made in Germany, these models are our standard 'surgery start-up package'. There is a large range available – please contact us for advice and pricing.

MK-Dent Contra Angles 1:1 LE11



Price: **£274.67**

MK-Dent Straight Handpiece LE01



Price: **£239.00**

MK-Dent Optic Turbine HE21KL



Buy 3 and get a FREE coupling

MK-dent 1:5L Speed Increasing LED Contra Angle LE15L



Price: **£559.00**

MK-dent Air Motor AM0014



Price: **£264.00**

Price: **£372.67**

All prices exclude VAT

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Achieve compliance and lower maintenance costs with our Service Plans

Our experienced engineers carry out a full, in-depth service fitting manufacturer's recommended service kits to minimise the possibility of break down.

We can even connect a back-up compressor or suction pump during the service to keep your surgery working!



Simple pricing per item

- Service certificate for CQC inspection
- Planned Preventative Maintenance
- Free, unlimited technical support is available



Contact us
01322 292222
now to get your service quote and schedule



EclipseCare Annual Servicing

Fill in the Table below, Take a photo and send it to our Service Whatsapp: **07384 796802** with your name and practice details to get a tailored quote

Equipment covered	EclipseCare Servicing Price (excluding VAT)	Number of items	Make and Model
Treatment Centre (Chair package)	£146.00		
Single Surgery Suction Pump	£93.00		
Multi Surgery Suction Pump	£148.00		
1-2 Surgery Air Compressor	£103.00		
3-5 Surgery Air Compressor	£132.00		
Pressure Vessel Certificate	£38.00		
Intra-Oral X-Ray	£78.00		
Critical Examination Test Pack	£192.00		

Note: Prices exclude travel and if parts or service kits are required, these are invoiced separately with any parking or congestion charges.

Eclipse Remote Support

With our continued commitment to promote excellent customer support, Eclipse Dental is proud to showcase our Whatsapp Remote Support. Often problems can be tricky to diagnose over the phone, so we can offer a Whatsapp videocall to see if we can diagnose the fault and repair the issue remotely. This helps prevent any delay in surgery downtime, and even saves an engineer callout saving you time and money!



Contact us **WhatsApp**
07384 796802
video chat with our service department



All prices exclude VAT

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