

Filled with cutting edge products and promotions for dentists

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CASE STUDY



Parkside Dental Practice case study

Parkside Dental Practice is a well-established and highly professional surgery with a particular interest in restorative and cosmetic dentistry. Parveen and Rachel lead a caring and gentle team, dedicated to the provision of high quality dentistry and aiming to offer their patients the most up to date techniques whilst maintaining a gentle and relaxed atmosphere.

Parveen & Rachel were looking for a supplier to refurbish both of their surgeries and create a compliant decontamination room. They wanted to maintain the gentle and relaxed atmosphere with modern and compliant rooms that are ergonomic to work in and display professionalism to the patients.

Eclipse Dental was chosen because of experience with their engineers over many years and also from recommendations from colleagues who had used Eclipse for refurbishments in other local practices

The surgeries were completely renewed by re-plastering and painting the timber

ceilings giving a fresh new look. New cabinetry was designed to house the specialist equipment and this was complimented by a wood effect vinyl flooring that looks like wood but is compliant and easy to maintain. The lighting was reconfigured and Zenith LED lightings added to give a daylight clinical light. This means they can switch between warm lighting and clinical lighting, or a mix of both. The Sirona chairs were removed from the room and re-installed after the refurbishment.

A larger decontamination room was created by removing a wall between the existing room and using an adjacent room, allowing a dirty to clean flow with hand wash and wash and rinse sinks. A Kinetico Reverse Osmosis system was fitted to provide dental quality water conveniently on tap for the chairs and autoclaves.

The project was carefully planned and project managed and the end result exceeded all expectations.



“ We have both been very impressed and happy with all of the stages from planning to all the project management. All the guys have been efficient, courteous and a pleasure to have in the building. ”

Dr Parveen Sehmi &
Dr Rachel Oxborough

Site Assessment

To arrange your site assessment, please feel free to call us on: **01322 292222** or email: **info@eclipse-dental.com**

Guaranteed solutions...

Tel: **01322 292222** email: **info@eclipse-dental.com**

www.eclipse-dental.com

Fit-out
Equipment
Service



How we can help you create your dream surgery.

We can create your dream surgery in a short timescale with a minimum of disruption and downtime. The financial cost of a new surgery may not be as high as you expect and the benefits are endless. You can treat yourself to a more enjoyable environment to work in, and make a professional impression with your patients and staff. You can be assured of compliance and profit from lower maintenance costs.

Contact us now for a turnkey Surgery Fit-Out Solution.

8 SERVICE CONTRACTS

- Choice of service contracts, which can include all equipment in the practice.

1 DESIGN

- Site survey
- Spatial Planning
- Building works considerations

2 PROJECT SCHEDULE

- Agreed timescales
- Managed trades
- Single point of contact
- Fixed costs

3 BUILD WORKS

- Strip out
- Plastering
- Electrics
- Plumbing
- Flooring
- Decorating
- Feature walls
- Radiation Protection

4 ENVIRONMENT

- Air Con
- Radiators
- Lighting

5 PLANT

- Suction Pumps
- Air Compressors
- Rental Options

6 CABINERY

- Bespoke design and manufacture
- Wide choice of materials and colours
- 5 year guarantee on cabinets
- 10 year guarantee on solid worktops

7 EQUIPMENT

- X-Ray
- Digital Imaging
- Dental Chairs
- Delivery Units
- Stools



All prices exclude VAT

Guaranteed solutions...

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Combined air compressor and suction pump

MGF ASPIR-Comp

Featuring:

- Space-saving slim profile
- Quiet operation
- Clean and compact
- Suitable for 2 - 3 surgeries
- Built-in amalgam separation
- Membrane air-dryer
- Oil-free

Contact us today for a brochure.

Promotional price

£4,995.00 +Installation



Brighten up your surgery

Zenith LED Light Fittings

Brighten up your surgery with these energy saving LED lights and never have to change bulbs!

- High transmission optics
- Curved reflector
- Superior luminaire in its class
- 4000K colour temperature

Promotional price

1-2 units

£239.00 each

3-5 units

£199.00 each



All prices exclude VAT

Guaranteed solutions...

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Fit-out
Equipment
Service



Ancar A-3250 HB Side Delivery Chair Package

Ambidextrous rear mounted delivery unit for side operation and movement to nurse's side for cleaning and preparation.

A-3250 FEATURES

- Ambidextrous, rear mounted delivery unit
- Electric chair with adjustable, reclining and Trendelenburg positions, and 5 preset memories (three for working, reset and return to cuspidor)
- Chair-mounted rotatable cuspidor unit
- Removable cuspidor bowl
- Bottled water system
- Multi-function footswitch, with chair movement control and instrument control using lever, with water and "chip blower" selector
- LED Operating light with auto on/off to pre-set position
- Two options of upholstery "Soft plus" and "Standard"
- 'Easy Touch' Control Panel on delivery unit and nurse's console
- Durr Spittoon and Isolation valves
- 2 Year Warranty extendable to 5 years with service contract
- Life-time warranty on aluminium parts
- 160 Kg / 25 stone patient weight limit (tested to 345 Kg / 54 stone)



Special offer
Limited stock only

Price: £11,625.00 + Installation

MGF CS50/15 M PR 3 Chair Air Compressor

Oil free air compressor serves up to 3 surgeries with acoustic enclosure to reduce sound

FEATURES

- Oil free
- Membrane dryer
- Acoustic enclosure
- For 3 dental chairs
- 152 Lt/min FAD
- 8 Bar
- 50 litre receiver (internally powder coated)
- Sound level = 53 dB(A)
- W=720mm D=490mm H=890mm



Handpiece Cleaning Machine

- Auto cleans and lubricates 3 handpieces 2H and 1S
- One touch button control
- Cleans and lubricates in 35 seconds
- Handpieces not included

Special offer
Limited stock only

Price: £799.00 + Installation

Vatech AnyCAM Wireless

FEATURES:

- High Speed Digital Wireless imaging
- Angled, handpiece design
- Large capacity battery
- Comes with FREE ExDent-i software
- Built in Mouse



Promotional Price

£1,980.00 + Installation

All prices exclude VAT

Guaranteed solutions...

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Fit-out
Equipment
Service



MGF Metasys Hybrid 5 semi-wet Suction Pump

MGF Metasys Hybrid 5 Semi-Wet Suction Pump for up to 4-5 surgeries

FEATURES

- For up to 5 Dental Chairs
- Max air flow - 2,500 l/min
- Max operating head - 180 mbar
- Noise level - 65 dB
- Size - 620 x 460 x 455mm
- Net Weight - 30 Kg
- With Advance sedimentary amalgam separator



Special offer
Limited stock only

Price:
£3,495.00 + Installation

Single surgery suction pumps

Durr VSA300S

Special offer
Limited stock only

Price:
£1,695.00
+ Installation



Cattani Microsmart

Special offer
Limited stock only

Price:
£1,795.00
+ Installation



Dental Air Compressor Rental

Our Air Compressor rental packages as an alternative to purchase, giving you peace of mind knowing that all servicing and maintenance costs are covered.

The Dental Air Compressor is distinct to dental surgeries as they lower the dew point of the compressed air, removing impurities via an inline filtration system and removing moisture from the air through a compressed air dryer to protect your handpiece, ensure dry air from the 3:1 and eliminate bacteria.

Your practice is dependent on a steady, reliable supply of high-quality compressed air. So, as well as supplying and installing Air Compressors in many dental practices we also provide a Rental service.

Why Rent?

- Monthly payment – no unexpected bills
- Less admin processing invoices for engineer visits or parts
- Rapid emergency response in case of break down (normally within 1-4 hours)
- Peace of mind for compliance
- Less downtime
- We will simply swap machine if it can't be fixed quickly
- Minimum contract length 1 year – after this the contract can be terminated at any time
- Priority service desk support
- Simple pricing structure with no hidden extras
- No installation or removal fee (subject to confirmation)

What is included?

- Dental air quality compliant air compressor
- Annual service and certificate
- Pressure vessel inspections

All prices exclude VAT

Guaranteed solutions...

Tel: 01322 292222 email: info@eclipse-dental.com

www.eclipse-dental.com



- Breakdown call outs
- All parts and filters

Simple Pricing Structure

| No of Surgeries & sound level | Monthly cost excluding VAT | Monthly cost including VAT |
|-------------------------------|----------------------------|----------------------------|
| 1 - 2 Surgery | £94.17 | £113.00 |
| 3 - 4 Surgery | £113.33 | £136.00 |
| 1 - 2 Surgery sound reduced | £125.83 | £151.00 |
| 3 - 4 Surgery sound reduced | £145.00 | £174.00 |

For more information call us on 01322 293333, email enquiries@eclipse-dental.com or use this contact form.

Fit-out
Equipment
Service



PSPIX Phosphor Plate System

Digital X-ray phosphor plate system with preview screen

Digital X-ray phosphor plate system with preview screen and imaging plates for 7 users.

FEATURES

- 2 No. Size 1 Imaging plates
- 2 No. Size 2 Imaging plates
- 100 protective covers for imaging plate
- 100 hygiene bags
- imaging plate
- Storage box
- Collector
- 3m Ethernet cable



Special offer
Limited stock only

Price:
£3,995.00
+Installation

Vatech Pax-i OPG

Advanced image solution for accurate dental diagnosis

- Digital OPG images direct to your PC. No Developer or Scanner required!
- Includes EzDent-i software that can be used stand-alone or integrated to all major practice management systems.



Special offer
Limited stock only

Price:
£11,196.00
+ Installation

Belmont 097 Belray II Intra-Oral X-Ray

Wall mounted with scissor arm for accurate positioning



The 097 model brings an improved user interface which is simple to operate safely.

FEATURES

- Tube voltage 70kV
- Tube current 4mA or 7mA
- With rectangular cellmeter

Special offer
Limited stock only

Price:
£2,095.00
+Installation

Heka UnicLine S Chair

Includes micro motor, fibre optics, LED light, Durr spittoon valves, rotating spittoon.



Our aim with UnicLine S has been to create a beautiful, functional dental treatment unit with a Nordic design and in solid materials, such as aluminium and glass, which at the same time generates a comfortable and relaxed framework for both the patient and the dentist.

Lighting has also been an extremely important element in our work on the UnicLine S dental treatment center, e.g. the dentist and dental assistant are able to see the active instrument from the corner of their eyes and thereby they are able to stay focused on the patient's mouth without having to look round.

Special offer
Limited stock only

Price:
£19,778.00
+Installation

All prices exclude VAT

Guaranteed solutions...

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Fit-out
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Service



3 in1 Ultra Tips

FEATURES

- No air/water contamination
- Five Air Channel
- Bevelled edge for patient safety
- Suitable for most types of Syringes
- Pack Quantity 1250
- Single use



Special Offer

£89/bag

RRP - £150

One burr does it all

TriHawk Talon metal cutting burr

- Remove 6 crowns in less than 1 minute
- Always cuts regardless of angle
- High cutting speed
- Suitable for removing old crowns, bridges and amalgam
- Cuts through porcelain, metal, zirconium, amalgam and enamel

Pack 25

£99.75

**Buy 3
Packs. Get
1 pack
FREE**



CrossTex DentaPure® DPI365B

Independent water bottle cartridge



- Installs in minutes
- Cost-effective
- Can use tap water
- Works for 365 days

Special offer
Limited stock only

Price:
£157.00

Kinetico Reverse Osmosis Unit

Provide Clean Water for Dental Unit Bottles, Autoclaves and Washer Disinfectors

FEATURES

- 11.3 Litre air charge tank
- 8.5 litres per hour output capacity
- Clean water tap mounted by sink
- Drinking quality water
- Quality meter
- HTM 01-05 Compliant
- Option for Additional Mixed-Bed Filter and Housing
- Installation Included
- Spare Filter Cartridges In Stock



Special offer
Limited stock only

Price:
**£695.00 + plumbing
& Installation**

MK-Dent handpieces

Made in Germany, these models are our standard 'surgery start-up package'. There is a large range available – please contact us for advice and pricing.

MK-Dent Contra Angles 1:1 triple pack LE11



Special offer

£824.00

MK-Dent Straight Handpiece LE01



Special Offer

£231.00

MK-Dent optic turbine triple pack with coupling HE21KL



Special Offer

£1,118.00

All prices exclude VAT

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Fit-out
Equipment
Service



Achieve compliance and lower maintenance costs with our Service Plans

Our experienced engineers carry out a full, in-depth service fitting manufacturer's recommended service kits to minimise the possibility of break down.

We can even connect a back-up compressor or suction pump during the service to keep your surgery working!



- Simple pricing per item
- Service certificate for CQC inspection
- Planned Preventative Maintenance
- Free, unlimited technical support is available

Complete the table below and send by **WhatsApp**
01322 292222
 now to get your service quote and schedule



EclipseCare Level 1 Annual Servicing Prices:

Note: Prices exclude travel and if parts or service kits are required, these are invoiced separately with any parking or congestion charges.

| | EclipseCare Level 1 Servicing Price (excluding VAT) | Number of items of equipment in the practice | Service Due Date: |
|----------------------------------|---|--|-------------------|
| Treatment Centre (Chair package) | £146.00 | | |
| Single Surgery Suction Pump | £93.00 | | |
| Multi Surgery Suction Pump | £148.00 | | |
| 1-2 Surgery Air Compressor | £103.00 | | |
| 3-5 Surgery Air Compressor | £132.00 | | |
| Pressure Vessel Certificate | £38.00 | | |
| Intra-Oral X-Ray | £78.00 | | |
| Critical Examination Test Pack | £188.00 | | |

Please enter the number of items of equipment you have in your practice with the service due in the table above.

Tip, take a photo of this table and send it to our business WhatsApp number **01322 292222** or email **info@eclipse.co.uk**
 We will then contact you to discuss your requirements.

If all the above equipment in your practice is booked for service, we will set up a service contract called EclipseGold with many benefits as listed below:

- 15% discount on call-out travel charges for repairs
- Telephone support
- Optional key holding and out of hours emergency work
- Optional payment by monthly standing order

All prices exclude VAT

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